



TEXT-TO-9-1-1 GRANT PROGRAM APPLICATION



VIRGINIA INFORMATION
TECHNOLOGIES AGENCY
Integrated Services Division



TEXT-TO-9-1-1 GRANT PROGRAM APPLICATION

HOW TO APPLY/DEADLINE

The Virginia General Assembly adopted legislation that requires each Public Safety Answering Point (PSAP), by July 1, 2020, to be able to receive and process calls for emergency assistance sent via text message. The PSAP Grant Program provides funding to localities to implement Text-to-9-1-1. A [grant application](#) is available from the ISP website. Completed grant applications should be sent to the psapgrants@vita.virginia.gov electronic mailbox, along with any supporting documentation. Upon submission, an email receipt notification will be sent to the e-mail address listed on the application received. A Grant ID will be included in the grant award letter.

All funding requests **must** be submitted using the Text-to-9-1-1 grant application. The funding cycle for the Text-to-9-1-1 Program begins on July 1, 2019 and will remain open throughout the NG9-1-1 deployment period. Applications will be reviewed based on the NG9-1-1 submission deadlines provided on the [NG9-1-1 Deployment Webpage](#). Technical assistance is available from VITA's Public Safety Communications and Regional Outreach staff throughout the funding cycle.

ALL APPLICABLE SECTIONS MUST BE COMPLETED IN ITS ENTIRETY OR THE APPLICATION WILL BE CONSIDERED INCOMPLETE AND NOT ACCEPTED FOR CONSIDERATION.



TEXT-TO-9-1-1 GRANT APPLICATION

GRANT APPLICANT PROFILE/PROJECT CONTACT

PSAP/HOST PSAP NAME: Twin County 911

CONTACT TITLE: 911 Coordinator

CONTACT FIRST NAME: Jolena

CONTACT LAST NAME: Young

ADDRESS 1: 353 N Main St

ADDRESS 2: PO Box 510

CITY: Galax

ZIP CODE: 24333

CONTACT EMAIL: jyoung@galaxva.com

CONTACT PHONE NUMBER: 276-238-2550

CONTACT MOBILE NUMBER: 276-233-3231

CONTACT FAX NUMBER: 276-236-2956

REGIONAL COORDINATOR: Tim Addington

GRANT TYPE IS INDIVIDUAL PSAP

FINANCIAL DATA (MAXIMUM AWARD \$50,000)

Amount Requested: \$ 17,750

Total Project Cost: \$ 17,750



PROJECT DESCRIPTION

Provide a detailed description of the project for which funding is being sought, including the impact on operational services and consequences of not receiving funding; the relationship to local strategic and capital improvement plans; and sustainability:

Funding is being sought to enable Text 2 911 for the interim period between the legislatively mandated timeline and NG911 deployment. If funding is not received, the agency may not be able to deploy the Text 2 911 by the deadline. Text 2 911 will be part of the NG911 connectivity estimate. The jurisdictions are aware of the funding increase for NG911, and are incorporating the increase in the FY2023.



PROJECT GOAL

Describe how this project meets the legislative mandate, addresses locally identified need(s), and supports the Virginia 9-1-1 Comprehensive Plan:

The project enables the locality to implement the Text 2 911 prior to the July 1, 2020 deadline. It also will provide an additional means for local citizens, visitors and especially the hearing impaired community to reach 911. Enabling Text 2 911 is also recommended in the Virginia 9-1-1 Comprehensive Plan.

PROJECT OBJECTIVES

Describe the objectives that will support the goals identified above:

The objective are:

- To enable text to 911 for the geo-diverse Call Handling Equipment jurisdictions: Bland, Carroll, Galax, Grayson, Wythe, Wytheville with critical cellular carriers.
- To publicize the capability in the communities.



IMPLEMENTATION PLAN

For each applicable phase of the project, indicate the planned completion date.

PROJECT PHASE	PLANNED COMPLETION DATE
<p>INITIATION – Project concept is documented, local board or governing authority approval or endorsement is received, Text-to-9-1-1 grant application is filed, local budgets are obtained, appropriated grant funds are approved, and budgetary estimates are obtained.</p>	<p>09 / 30 / 19</p>
<p>DESIGN/PLANNING - Requirements are documented, components to be purchased are identified, and general design is documented.</p>	<p>01 / 01 / 20</p>
<p>ACQUISITION - RFP (or other bid related processes) are drafted, proposals are evaluated, contract is signed, purchase orders are issued, and quotes are obtained.</p>	<p>01 / 01 / 20</p>
<p>IMPLEMENTATION - Purchased components are delivered and installed and training is performed</p>	<p>03 / 31 / 20</p>
<p>TESTING/COMPLETION - Performance of system/solution is validated and system/solution goes “live”</p>	<p>06 / 30 / 20</p>



BUDGET AND BUDGET NARRATIVE

List the planned expenditures to be made with grant funds. Briefly explain the reason for each requested budget item and provide the basis for its cost. In addition, if contingency cost has been added, please identify the amount.

NOTE: In lieu of a line item breakdown, an itemized cost schedule or detailed vendor prepared quote may be submitted as an attachment, but a narrative is still required. However, budgetary quotes received from a particular vendor(s) during the application process do not commit the PSAP to use that vendor(s) once the grant is awarded.

The budget for the project includes:

- \$1,250 for one-time integration fee
- \$1,800 per year for ITS Service (for up to 5 years)
- \$1,500 per year for Text 2 911 recurring fee (for up to 5 years)

EVALUATION

How will the project as identified in the project description be evaluated and measured for achievement and success:

The project success criteria will be:

- Receipt of 911 test texts from the top 5 carriers and US Cellular.
- Receipt of 911 texts as part of the PSAP's routine operations.



TXT29-1-1

for

Twin County Regional 911 Commission, VA

(Direct Sale)

Quote Number: 30495

Version: 3

July 09, 2019

The terms and conditions available at west.com/legal-privacy/terms/call-handling will apply to this Quote, unless the parties have entered into a separate mutually executed agreement, or Customer is purchasing under a cooperative purchasing agreement. The terms of this Quote will govern any conflict with the above-mentioned terms, and Customer's issuance of a purchase order for any or all of the items described in this Quote will constitute acknowledgement and acceptance of such terms. No additional terms in Customer's purchase order will apply. This document contains confidential and proprietary information owned by West Safety Solutions Corp. or its affiliates, and such information may not be used or disclosed by any person without prior written consent.

Summary All Sites - 5 Years

Item	Cost
Twin County Node A	\$19,625.00
Wythe County Node B	\$19,625.00
Bland County Remote	\$8,750.00
Total:	\$48,000.00

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Totals
Year 1	\$3,750.00	\$3,750.00	\$8,100.00		\$15,600.00
Year 2			\$8,100.00		\$8,100.00
Year 3			\$8,100.00		\$8,100.00
Year 4			\$8,100.00		\$8,100.00
Year 5			\$8,100.00		\$8,100.00
Totals	\$3,750.00	\$3,750.00	\$40,500.00		\$48,000.00

Summary - 5 Years - Twin County Node A

Item	Cost
Systems	\$1,875.00
Services	\$1,250.00
Recurring Services	\$16,500.00
Total:	\$19,625.00

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Totals
Year 1	\$1,875.00	\$1,250.00	\$3,300.00		\$6,425.00
Year 2			\$3,300.00		\$3,300.00
Year 3			\$3,300.00		\$3,300.00
Year 4			\$3,300.00		\$3,300.00
Year 5			\$3,300.00		\$3,300.00
Totals	\$1,875.00	\$1,250.00	\$16,500.00		\$19,625.00

Configuration Parameters - Twin County Node A

Site Configuration

Total Positions 4

Model#	Description	Qty	List Price	Selling Price	Total
TXT29-1-1 Setup Fees					
ITXTOTF2	TXT29-1-1 P911 Integrated One-time-fee per PSAP (1-4 seats)	1	\$1,250.00	\$1,250.00	\$1,250.00
P10063	ITS Equipment	1	\$1,875.00	\$1,875.00	\$1,875.00
				Subtotal	\$3,125.00
TXT29-1-1 Recurring Services					
P10062	ITS Service (Annual) Year 1	1	\$1,800.00	\$1,800.00	\$1,800.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 1	1	\$1,500.00	\$1,500.00	\$1,500.00
P10062	ITS Service (Annual) Year 2	1	\$1,800.00	\$1,800.00	\$1,800.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 2	1	\$1,500.00	\$1,500.00	\$1,500.00
P10062	ITS Service (Annual) Year 3	1	\$1,800.00	\$1,800.00	\$1,800.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 3	1	\$1,500.00	\$1,500.00	\$1,500.00
P10062	ITS Service (Annual) Year 4	1	\$1,800.00	\$1,800.00	\$1,800.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 4	1	\$1,500.00	\$1,500.00	\$1,500.00
P10062	ITS Service (Annual) Year 5	1	\$1,800.00	\$1,800.00	\$1,800.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 5	1	\$1,500.00	\$1,500.00	\$1,500.00
				Subtotal	\$16,500.00
				Total	\$19,625.00

Summary - 5 Years - Wythe County Node B

Item	Cost
Systems	\$1,875.00
Services	\$1,250.00
Recurring Services	\$16,500.00
Total:	\$19,625.00

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Totals
Year 1	\$1,875.00	\$1,250.00	\$3,300.00		\$6,425.00
Year 2			\$3,300.00		\$3,300.00
Year 3			\$3,300.00		\$3,300.00
Year 4			\$3,300.00		\$3,300.00
Year 5			\$3,300.00		\$3,300.00
Totals	\$1,875.00	\$1,250.00	\$16,500.00		\$19,625.00

Configuration Parameters - Wythe County Node B

Site Configuration

Total Positions 4

Model#	Description	Qty	List Price	Selling Price	Total
TXT29-1-1 Setup Fees					
ITXTOTF2	TXT29-1-1 P911 Integrated One-time-fee per PSAP (1-4 seats)	1	\$1,250.00	\$1,250.00	\$1,250.00
P10063	ITS Equipment	1	\$1,875.00	\$1,875.00	\$1,875.00
				Subtotal	\$3,125.00
TXT29-1-1 Recurring Services					
P10062	ITS Service (Annual) Year 1	1	\$1,800.00	\$1,800.00	\$1,800.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 1	1	\$1,500.00	\$1,500.00	\$1,500.00
P10062	ITS Service (Annual) Year 2	1	\$1,800.00	\$1,800.00	\$1,800.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 2	1	\$1,500.00	\$1,500.00	\$1,500.00
P10062	ITS Service (Annual) Year 3	1	\$1,800.00	\$1,800.00	\$1,800.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 3	1	\$1,500.00	\$1,500.00	\$1,500.00
P10062	ITS Service (Annual) Year 4	1	\$1,800.00	\$1,800.00	\$1,800.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 4	1	\$1,500.00	\$1,500.00	\$1,500.00
P10062	ITS Service (Annual) Year 5	1	\$1,800.00	\$1,800.00	\$1,800.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 5	1	\$1,500.00	\$1,500.00	\$1,500.00
				Subtotal	\$16,500.00
				Total	\$19,625.00

Summary - 5 Years - Bland County Remote

Item	Cost
Services	\$1,250.00
Recurring Services	\$7,500.00
Total:	\$8,750.00

Year	Systems	Professional Services	Recurring Services	Maintenance Services	Totals
Year 1		\$1,250.00	\$1,500.00		\$2,750.00
Year 2			\$1,500.00		\$1,500.00
Year 3			\$1,500.00		\$1,500.00
Year 4			\$1,500.00		\$1,500.00
Year 5			\$1,500.00		\$1,500.00
Totals		\$1,250.00	\$7,500.00		\$8,750.00

Configuration Parameters - Bland County Remote

Site Configuration

Total Positions 2

Model#	Description	Qty	List Price	Selling Price	Total
TXT29-1-1 Setup Fees					
ITXTOTF2	TXT29-1-1 P911 Integrated One-time-fee per PSAP (1-4 seats)	1	\$1,250.00	\$1,250.00	\$1,250.00
				Subtotal	\$1,250.00
TXT29-1-1 Recurring Services					
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 1	1	\$1,500.00	\$1,500.00	\$1,500.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 2	1	\$1,500.00	\$1,500.00	\$1,500.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 3	1	\$1,500.00	\$1,500.00	\$1,500.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 4	1	\$1,500.00	\$1,500.00	\$1,500.00
ITXTARF1	TXT29-1-1 P911 Integrated Annual Recurring Fee per PSAP (1-4 Seats) Year 5	1	\$1,500.00	\$1,500.00	\$1,500.00
				Subtotal	\$7,500.00
				Total	\$8,750.00

Notes

- 1 ITS provides an alternative to customers that have not purchased our platinum level A9-1-1 Routing Service which provides 9-1-1 calls and signaling over redundant diverse MPLS links between the West Safety Solutions Corp. Data Center and the customer facility. The ITS solution establishes a secure VPN between the customer facility and the West Safety Solutions Corp. Data Center over a VPN utilizing the customer's Public IP connection.

Please note that the Installation services are already included and are based on the following part numbers:

- 950104 – Professional Services (Per Day)
- 960575 – Living Expenses (Per Day)
- 960580 – Travel Fee (Per Person)

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- 2 West Safety Solutions, Corp's fully integrated Text to 9-1-1 solution is incorporated into the Power 9-1-1 display complete with drop down text. Text messages "ring" just like 9-1-1 calls coming in and are routed under the same routing/ACD rules applied by the PSAP. Text sessions can be transferred to any enabled user on the Viper system. All wireless carriers currently enabling text messaging can be reached through this system.

Pricing is based on the number of positions and PSAPs in the quote. The only variable cost is related to connectivity and the network engineering hours needed to configure the connectivity based upon the PSAP's requirements. Connectivity is available via the A9-1-1 ESInet or the PSAP's internet interface, which will be secured by West Safety Solutions, Corp.

TXT29-1-1 services will be provided in accordance with the applicable Service Guide at <https://www.west.com/legal-privacy/terms/#call-handling>.

PSAP billing will begin upon completion of deployment and text readiness delivery from West to the PSAP. Completion is defined as the PSAP being able to accept text messages.

Billing and the term commencement for the services will begin when the Services are first made available for Customer's use, and will continue for the designated number of months as stated in this Quote.

Terms

VENDOR NAME **West Safety Solutions Corp**
1601 Dry Creek Drive
Longmont, CO 80503

Include quote number and customer EIN/Tax Identification Number on P.O.

SUBMIT P.O. ordermanagement.safetyservices@west.com

PRICING All prices are in USD
Taxes, if applicable, are extra.
Handling and Shipping charges are extra unless specified on the quote.

SHIPPING TERMS FCA (Montreal), INCOTERMS 2010

PAYMENT Per Contract

DELIVERY TBD

VALIDITY **Quote expires on November 06, 2019.** However, part numbers beginning with Q, such as QXXXXX, constitute unique third-party components. These components, including model and price, (i) may be subject to change at any time; and (ii) are non-cancellable, non-refundable, and non-exchangeable at any time.

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