



*Virginia Information Technologies Agency*



# NG9-1-1 Sustainable Funding Committee

Virtual Meeting

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April 25, 2019





# Agenda

1. Call to Order
2. Framing Questions
3. Draft Charter
4. Research Survey
5. May Meeting Schedule
6. Public Comment
7. Adjourn



## Framing Questions

- Is the projected growth rate of wireless 9-1-1 revenue sufficient to keep pace with estimated NG9-1-1 recurring costs?
  - If not, what are possible methods for increasing revenue?



## Framing Questions

- Do Virginia PSAPs believe the current distribution percentages for the Wireless E-911 Fund are optimal to support PSAP operations and discretionary funding (PSAP Grant Program)?



# Framing Questions

- How can PSAPs be incentivized to pursue shared and hosted services projects?



## Framing Questions

- Is there a desire to consolidate (physical or technological) among Virginia PSAPs, but personnel are unsure of how or have insufficient resources to proceed?



## Charter Document

- If there is consensus on the questions, do we have any additional items related to the draft charter to discuss?
- If not, are we ready to approve the document?



## Research Survey

- Have created the survey to gather information and data in order to answer the framing questions
  - Basis for committee's recommendations
- Final version of the survey will be sent to the PSAP community





## Meeting Schedule

- Charter identifies a schedule of virtual meetings every two weeks
- Propose the following May meeting dates and times:
  - May 6<sup>th</sup> at 11 am
  - May 23<sup>rd</sup> at 11 am



## And In Conclusion

- Public Comment
- Adjourn

# **Sustainable Funding Committee Meeting**

## **April 25<sup>th</sup>, 2019 11:00AM**

### **Committee Members in Attendance**

Jolena Young            J.R. Powell  
Joe Lerch                Sheriff Hieatt

### **Staff in Attendance**

Dorothy Spears-Dean

#### **1) Call Meeting to Order**

The Sustainable Funding Committee meeting was called to order by Ms. Spears-Dean. A roll call of the members on the audio bridge was performed. Ms. Spears-Dean said she is still waiting on the selection of an Industry representative for the Committee.

#### **2) Framing Questions**

Ms. Young reviewed the Framing Questions for the Committee. The first question was “Is the projected growth rate of wireless 9-1-1 revenue sufficient to keep pace with estimated NG9-1-1 recurring costs?” The second question was “Do Virginia PSAPs believe the current distribution percentages for the Wireless E-911 Fund are optimal to support PSAP operations and discretionary funding?” The third question was “How can PSAPs be incentivized to pursue shared and hosted services projects?” The last question was “Is there a desire to consolidate among Virginia PSAP’s, but personnel are unsure of how or have insufficient resources to proceed?” There was Staff and Committee discussion. Consensus was that the questions were appropriate.

#### **3) Draft Charter**

After reviewing the Framing Questions, Ms. Young called for the approval of the Draft Charter. Mr. Lerch made the motion and Mr. Powell seconded

it. The motion passed 4-0-0.

**4) Research Survey**

Ms. Young reviewed the Research Survey questions located here :  
<https://www.vita.virginia.gov/media/vitavirginiagov/integrated-services/pdf/psc/2019/SFCResearchSurvey.pdf> . Staff and the Committee reviewed the questions in each section of the survey. Ms. Spears-Dean and Ms. Young will work together to develop a revised draft for review by the Regional Advisory Council and then the Funding Committee again.

**5) Meeting Schedule**

Ms. Spears-Dean proposed future meeting dates of May 6<sup>th</sup> and May 23<sup>rd</sup>. Consensus was that those dates would be good.

**6) Public Comments & Adjourn**

Ms. Spears-Dean asked for public comments. There were none. The meeting of the Sustainable Funding Committee adjourned at 11:59AM.

# NG9-1-1 Sustainable Funding Committee Charter

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## General Information

NG9-1-1 Sustainable Funding Committee

Prepared by –Dorothy Spears-Dean

## Effective Dates

April 1, 2019 through July 1, 2019

## Points of Contact

Members of the Committee:

Joe Lerch  
Terry Hall  
Sheriff Brian Hieatt  
Christian Foster  
J.R. Powell  
Eddie Reyes  
TBD - Industry

9-1-1 Services Board Representative

**Jolena Young,**  
Director  
Twin County PSAP  
[jyoung@galaxva.com](mailto:jyoung@galaxva.com)

Integrated Services Program (ISP) Representative:

**Dorothy A. Spears-Dean,**  
Public Safety Communications (PSC) Coordinator  
Virginia Information Technologies Agency (VITA)  
[dorothy.spearsdean@vita.virginia.gov](mailto:dorothy.spearsdean@vita.virginia.gov)

## Executive Summary

The 9-1-1 community has expressed concern over the amount of recurring costs associated with the AT&T NG9-1-1 solution. At the November 08, 2018 meeting of the 9-1-1 Services Board, ISP staff reported that the budgeted amount for NG9-1-1 recurring costs was increased from \$8.9M to \$15M. This action was the result of obtaining cost information from AT&T, which was included in the Migration Proposals (MP) provided to Virginia PSAPs by ISP staff. For many PSAPs, the amount of recurring costs included in their MPs represented a two or three fold increase to the amount of recurring costs currently paid to their 9-1-1 service provider. PSAPs become responsible for these increased costs twenty-four months after NG9-1-1 deployment.

## NG9-1-1 Sustainable Funding Committee Charter

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Ms. Jolena Young, a member of the 9-1-1 Services Board, expressed concern over the reported increase and the ability of localities to pay for the increase once state funding ends. This concern is also shared by a number of Virginia PSAPs. Ms. Young recommended a committee be established to discuss these concerns and provide recommendations to the 9-1-1 Services Board on how to address this concern.

At the January 10, 2019 meeting of the 9-1-1 Services Board, ISP staff announced that an ISP committee would be formed to develop recommendations on how to mitigate the financial burden of recurring NG9-1-1 costs on localities. The committee will report to Dorothy Spears-Dean and Jolena Young will participate as a Board member.

### Purpose/Business Need

The purpose of the committee is to assist the PSC Coordinator by providing recommendations to the 9-1-1 Services Board on how to mitigate the financial burden of recurring NG9-1-1 costs on localities based on the scope of work provided below.

### Description and Scope

#### *Approach:*

The nine member committee will consist of the following representatives:

- VACo
- VML
- VSA
- Industry
- Small PSAP
- Medium PSAP
- Large PSAP
- 9-1-1 Services Board
- ISP

The committee will meet virtually every two weeks until members have completed their report. These meetings will be organized by the PSC Coordinator and the agenda will be set in consultation with the 9-1-1 Services Board representative.

The recommendations on how to mitigate the financial burden of recurring NG9-1-1 costs on localities will be based on information and data obtained by answering the following questions:

- Is the projected growth rate of wireless 9-1-1 revenue sufficient to keep pace with estimated NG9-1-1 recurring costs? If not, what are possible methods for increasing revenue?
- Do Virginia PSAPs believe the current distribution percentages for the Wireless E-911 Fund are optimal to support PSAP operations and discretionary funding (PSAP Grant Program)?
- How can PSAPs be incentivized to pursue shared and hosted services projects?
- Is there a desire to consolidate (physical or technological) among Virginia PSAPs, but personnel are unsure of how or have insufficient resources to proceed?

## NG9-1-1 Sustainable Funding Committee Charter

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### *Deliverable:*

Provide a comprehensive report that contains recommendations on how to mitigate the financial burden of recurring NG9-1-1 costs on localities.

### *Expected Outcome:*

Provide options and strategies for the 9-1-1 Services Board to consider and employ as a means to mitigate the financial burden of recurring NG9-1-1 costs on localities.

**9-1-1 Revenue**

	Do Not Agree 1	Agree Somewhat 2	Neutral 3	Agree 4	Strongly Agree 5
Should localities be able to assess a 911 fee for service?					
If localities could assess a 911 fee for service, would your locality take advantage of the revenue stream?					

**Wireless Fund Distribution**

	Do Not Agree 1	Agree Somewhat 2	Neutral 3	Agree 4	Strongly Agree 5
Is the current 60/40 split between monthly PSAP distribution funding and grant program funding an optimal balance?					
If not, should the percentage of monthly PSAP distribution funding be increased, resulting in less funding for grants?					
Or, should the percentage of grant program funding be increased, resulting in less PSAP operational funding?					



**Grant Funding Preference for 9-1-1 Systems**

	100% Locally Funded	40% Grant Funded/ 60% Locally Funded	50% Grant Funded/ 50% Locally Funded	60% Grant Funded/ 40% Locally Funded	100% Grant Funded
9-1-1 Call Handling Equipment					
Mapping					
CAD					
Recorder					
Other GIS Equipment					

**Maintenance for Grant Funded Projects**

Are maintenance costs paid on these 9-1-1 systems when grant funds are insufficient to cover and/or past the 5-year allowance period?	Yes	No
9-1-1 Call Handling Equipment		
Mapping		
CAD		
Recorder		
Other GIS Equipment		

### Grant Funding Priorities

Prioritize in order of importance the following systems with 1 being the highest. You can use the three blanks below to include other funding needs:	Priority
9-1-1 Call Handling Equipment	
Mapping	
CAD	
Recorder	
Other GIS Equipment	
Radio Control Consoles	

### Consolidations

	Not Satisfied 1	Somewhat Satisfied 2	Neutral 3	Satisfied 4	Very Satisfied 5
How satisfied are you with ECATS for call accounting?					

	Not Interested 1	Somewhat Interested 2	Neutral 3	Interested 4	Very Interested 5
If it resulted in significant cost savings statewide, would you be willing to participate in a statewide funded solution for the following:					
ESINET					
Call Handling Equipment/Service					
MAP					
CAD					
RECORDER					
RADIO					
Emergency Notification Service					

If you have considered consolidating with another 911 center, what was the obstacle(s) to success?

Do you have other cost saving ideas?

Do you have other suggestions for distributing funds?